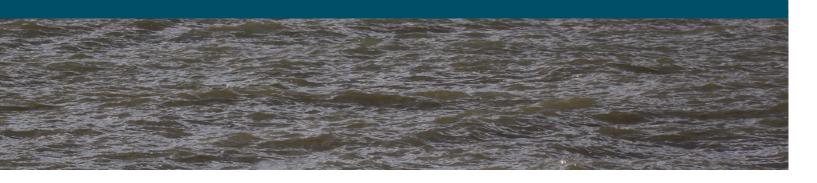


ANNUAL REPORT to 30 September 2017



MIHI FROM THE CHAIR

Poua ki runga
Poua ki raro
Poua iho ra ki runga i te mounga tītōhea
Taranaki tītōhea
Tītōhea a runga, tītōhea a raro
E rere e te kīrehe o te rangi ki runga ki ngā puna wai koropupū
Koropupū mai, koropupū atu
E kore e mimiti, e kore e mimiti
Ahakoa tukitukia
Ahakoa hokarikaringia
Ka koropupū, koropupū

E koropupū ana te aroha ki hō tātou tini mate i roto i te tau kua pahure ake nei. Nō reira koutou kei te pō tēnā koutou. Ka huri ki a tātou kei te ao marama nei tēnā tātou. Ka rere tonu ngā mihi ki a koutou ngā uri o Ngāti Mutunga kei te motu me te ao nei. Nō reira tēnā koutou katoa.

I am pleased to present the 2017 Annual Report for Te Rūnanga o Ngāti Mutunga. This report sets out the work and activity of the Rūnanga during the reporting period year ending 30 September 2017.

A VISION FOR THE FUTURE

With a strong financial performance that has been stable and consistent with previous years, we have a solid financial foundation that provides a fantastic platform for the future. In the New Year the Rūnanga will undertake a review of our strategic plan thus providing an exciting opportunity to engage with our whānau so that we can determine our future goals and priorities. It also gives us an opportunity to consider how we might be more strategic and innovative in achieving our goals whilst looking at ways in which we can collaborate with other like-minded organisations to deliver benefits to iwi.

IWI DEVELOPMENT

We're proud of the continued support we've provided for key events held around the Taranaki rohe, as well as the increased number of uri who have received grants to help them pursue their educational aspirations. Our waahi tapu team have made significant steps toward caring for our land and waterways. Working closely with the Regional Council on increasing iwi capability to protect and care for our whenua has been a great way to engage whanau that have a passion for the environment. We also have a robust management plan for Okoki Pa so we can best care for this important piece of whenua.

As we look ahead I once again invite us all to consider how we might inspire each other to contribute to the ongoing vitality of Ngāti Mutunga in our own way.



In presenting this report I am proud that we are on track to meet all of the targets set out in our Annual Plan. This Annual Report includes 2017 achievements in more detail highlighting the many successes we have experienced this year. One of the most significant highlights was the successful completion of the Charter Review process with the adoption of the revised charter and the transition and implementation of our new structure.

ACKNOWLEDGMENTS

I want to take this opportunity to express my deep appreciation to all iwi members, staff, and our ngā kaitiaki and directors who have embraced the vision and direction of Ngāti Mutunga.

I acknowledge and thank our new directors of Te Pou Herenga Pakihi LP for working with the Rūnanga to implement our new structure. I also acknowledge our Maruehi Fisheries Ltd directors for their stewardship of our fisheries assets and advice on general fisheries matters. I also thank my fellow ngā kaitiaki for working diligently and cohesively throughout the year. We have made great progress as a board and we can be proud of our work to ensure the strategic goals for Ngāti Mutunga uri are being met.

Our staff have continued to work hard to support the board and the various activities of the Rūnanga and iwi. We thank them for their effort and acknowledge their continued dedication and commitment to Ngāti Mutunga.

Finally, I would like to acknowledge all iwi members for your support of the Rūnanga and the iwi during 2017.

I look forward to the year ahead and to reinforcing our strong foundation, thriving partnerships, achieving our goals for the future, and to supporting our uri to be successful.

Nō reira kei ngā whanaunga, whiria te kaha i uta, whiria te kaha i tai, whiria te kaha tuamanomano, whiria te kaha tuatinitini, whiria te kaha o Ngāti Mutunga! Tāwhia! Purutia tō mana! Kia mau, kia ita! Ita! Ita! Mau tonu e!

GROUP DIRECTORY

TE RŪNANGA O NGĀTI MUTUNGA TRUSTEES

Trustees of TRONM are also trustees of subsidiaries Ngāti Mutunga Community Development Trust and Ngāti Mutunga Investment Charitable Trust











From left to right: Jamie Tuuta (Chair), Colleen Tuuta (Deputy Chair, Chair Ngāti Mutunga Community Development Trust), Sandra Julian (Trustee), Brent Matuku (Trustee), Rodney Baker (Trustee, Chair Ngāti Mutunga Investment Charitable Trust, Chair Maruehi Fisheries Limited)

TE POU HERENGA PAKIHI LIMITED PARTNERSHIP







From left to right: Hinerangi Raumati (Chair), Tom McClurg (Director), Rohan Matuku (Director)

MARUEHI FISHERIES LIMITED





From left to right: Bill Carter (Director) Richard Evans (Director)

NGĀTI MUTUNGA CUSTODIAN TRUSTEE COMPANY LIMITED





From left to right: Jamie Tuuta (Director), Paul Cummings (Director)

TE RŪNANGA O NGĀTI MUTUNGA STAFF AND THEIR ROLES

Paul Cummings (Pouwhakahaere), Raymond Tuuta (Administration Officer), Hurimoana Haami (Registrations Officer), Janica Herlihy (Finance Officer), Marlene Benson (Environmental Officer), Larry Crow (Environmental Officer)

GROUP DIRECTORY









OUR FINANCIAL YEAR IN REVIEW

A summary of our financial performance with a comparison to the previous two financial years is set out below.

Overall revenue has increased by 21% for the year, reflecting continued strong investment performance. Net assets for the Group have grown by 6 % from last year with an increase in both investment portfolio values and property asset values from money invested in improvements.

GROUP STATEMENT OF REVENUE AND EXPENSES

Net Surplus after tax	1,481	861	1,040
Income Tax Expense	12	32	96
LESS Total Expenses	\$1,003	\$1,170	\$967
Total Revenue	\$2,496	\$2,063	\$2,103
	FY 17 000's	FY 16 000's	FY 15 000's

+\$620	-\$83	+\$1,481
--------	-------	----------

While interest income was down for the year (- \$106) this was more than offset by the increased dividend income from the well diversified investment portfolios (+ \$348).

Expenses for employee related costs were up (+ \$80) due to the impact of increased ngā kaitiaki fees and Director's fees for our Limited Partnership.

Costs for goods or services were also up (+ \$47) due to the impact of the Charter Review, and other project expenses.

GROUP STATEMENT OF FINANCIAL POSITION

	FY 17 000's	FY 16 000's	FY 15 000's
Total Assets	\$26,417	\$25,019	\$24,147
Less Total Liabilities	350	433	422
Total Capital (Equity)	26,067	24,586	23,725

Our financials show a steady growth in assets due to the continued increase in value of our diversified investment portfolios.

Current assets held have increased (+ \$1,729) as we hold cash from maturing bonds pending reinvestment by the Limited Partnership.

Liabilities overall are down (- \$83) due to funds held on behalf of Urenui Pa Trustees being repaid to them, and a reduction in bank term lending.



GROUP STRUCTURE AND ROLE OF EACH ENTITY

This year we are reporting on the changes being made to our structure, and the purpose of the newly created entities. Each entity in the Group has a clearly defined role — with a charitable entity, commercial entity, fisheries entity and a custodian company.

With the number of changes we have made, we have set out below the role and purpose of each of the entities along with its governance.

The diagram over the page shows how the structure of the Group and the entities relate to each other.

TE RŪNANGA O NGĀTI MUTUNGA

The parent entity of the group mandated by a Charter which was amended this year. Five Ngā Kaitiaki (with provision for up to seven) are elected to the Rūnanga to be responsible for dealing with all matters relating to the iwi except cultural matters.

The goals and activities of the Rūnanga are managed by the office, led by our Pouwhakahaere.

NGĀTI MUTUNGA COMMUNITY DEVELOPMENT TRUST (TE WHIRINGA)

Te Whiringa is a registered charity and is responsible for the social and cultural development of Ngāti Mutunga. This includes the administration of our grants programmes to iwi members and delivery of our wānanga programme. It is governed by the same Ngā Kaitiaki as the Rūnanga.

The trust is also the owner and developer of our new iwi urupa. Administrative support is provided by the Rūnanga office.

distribution Charitable Non-charitable distribution Development Trust Ngāti Mutunga Community (Charity) Common governance board (with option to appoint independents Ngāti Mutunga (Maori Authority) Te Rūnanga o Ngā Kaitaki to NMCDT) Chairperson of TRONM to hold the one share on trust for TRONM (Charity to be wound up in 2018) Charitable Trust Ngāti Mutunga Investment Maruehi Fisheries Limited Ngāti Mutunga Custodian Company Limited Sole Shareholder Maori Authority **Fisheries** Assets (Bare Trustees - can only act on direction from TRONM) Other Commerical Assets being transferred from TRONM and NMICT Rutherford Rede Investment Portfolio Clearly Investments BNZ term deposits Shareholder in General Partner (Ngā Kai Tautoko) Limited Partner and Ngā Kai Tautoko Limited (General Partner) Assets Shares in Maruehi Fisheries Partnership interest in LP Share in Ngā Kai Tautoko Assets held as Bare Frustees for TRONM Settlement Properites Properties (from NMICT) (mortgage granted to each of ASB Bank Limited and NMICT) 18 Ngakoti Street 6 Ngakoti Street 4 Ngakoti Street

RESTRUCTURED NGĀTI MUTUNGA GROUP ENTITIES DECEMBER 2017

<u>×</u>

CHARTER REVIEW

The two-year journey to make changes to our governing Charter came to a conclusion at the end of July when iwi members approved the proposed changes at the second of two Special General Meetings. A summary of the changes can be found on our website. The new Charter is also available for download from our website, or a copy inspected at the Rūnanga office.

COMMUNICATIONS STRATEGY

In April this year we engaged Marisa Balle, a communications advisor, to assist the Rūnanga with our communications to better engage with whanau. Marisa is an uri of Taranaki and also works alongside Ngāti Maru and the Taranaki Maunga negotiation team.

As part of the overarching communications strategy she developed for the Rūnanga, we've created new channels for sharing pānui and information, as well as highlighting the many successes and talents of our whanau.

CUSTODIAN TRUSTEE COMPANY ESTABLISHMENT

In April this year we engaged Marisa Balle, a communications advisor, to assist the Rūnanga with our communications to better engage with whanau. Marisa is an uri of Taranaki and also works alongside Ngāti Maru and the Taranaki Maunga negotiation team.

As part of the overarching communications strategy she developed for the Rūnanga, we've created new channels for sharing pānui and information, as well as highlighting the many successes and talents of our whanau.

DATA PROJECT

Ngā Kaitiaki have for some time wanted to see a more complete view of Ngāti Mutunga as an iwi than just the statistical information provided in each census, particularly in Taranaki.

The increased availability of useful data in a number of fields will allow us to pull together a picture of how we are doing across a range of measures from health to education to justice, and overlay that with environmental information such as local infrastructure and services.

We will be utilising our geographic information system (GIS) currently used for wahi tapu, whenua and environmental work to allow us to map the results which will assist in gaining greater understanding.

Our aim is to have the database available to assist with the new strategic plan consultation process which will be undertaken in 2018, as we look to develop a new strategy for the next five year period.

PĀ TRUSTEES RELATIONSHIP

A closer relationship continues to be forged between the Urenui Pā ngā kaitiaki and TRONM.

There have been several formal and informal meetings of ngā kaitiaki during the last year, with a shared desire to gain a greater understanding of the processes each group needs to work through to be able to put in place a mechanism to better support our marae.

We would also like to congratulate the Pā trustees on putting their Charter in place during the year, and achieving charitable status, meaning that any funds given by TRONM to the Pā Trustees are not subject to tax, and they are also better placed to apply for funding from external sources.

TAKUTAI MOANA

During the year an application was made under the Marine and Coastal Area (Takutai Moana) Act 2011 for exclusive customary marine title for the coastal footprint of our rohe right out to the 12 mile limit. The application was made through the High Court and also via the Office of Treaty Settlements (OTS).

Due to the high number of applications received both by the High Court and OTS throughout the motu, it is expected to be some time towards the middle of 2018 before we receive any further updates on our application.

MEMBERSHIP

The current Ngāti Mutunga database was established during the treaty settlement process from the existing Iwi Authority register, plus the Taranaki Trust Board registered members who identified as Ngāti Mutunga, and the Ngāti Mutunga Matua Whangai registration forms.

We now have a register of 2,485 Adult members with 2,016 of these being Registered Adults. Adult members are those who have been included on our register mainly from old records, who we do not have registration forms for, or they may have submitted a form with incomplete information. We regularly revisit these files in an effort to convert them to Registered Adult members.

Registered Adults are those who have submitted a completed registration form and been through our validation process.

All members who reach the age of 18 years must also complete and sign their own registration form, even if they have been previously registered under their parents.

HOW YOU CAN HELP US

We do not have current contact details for 336 Registered Adult members and this is a huge issue for the office, as we are unable to communicate with those members to send magazines, our calendar or voting papers to enable them to participate in the ngā kaitiaki election process.

The GNA (Gone No Address) list is regularly published through our communication channels in the hope that whānau and extended whānau will encourage their members to provide us with their current contact details. Because our original register was compiled before email existed it would also be helpful if members could also provide us with their email addresses.

WHERE DO WE LIVE?

The largest concentration of registered members is in Taranaki with other significant numbers of uri in Auckland, Christchurch and Wellington. We also have a good percentage overseas, mainly in Australia. Here is a breakdown of the main distributions of Ngāti Mutunga uri:

TARANAKI	490	AUCKLAND	151
CHRISTCHURCH	142	WELLINGTON	92
OVERSEAS	168		

BECOMING A REGISTERED MEMBER

New registration forms are regularly submitted and membership increases at a steady rate. During 017, the number of adult registered members increased by 73.

If you have whānau members who would like to register with Ngāti Mutunga they can download registration forms from www.ngatimutunga.iwi.nz or telephone 06 752 3247 during office hours.

ANNUAL PLAN UPDATE

Our annual plan contains a number of goals under the pou of Culture and Identity, Infrastructure & Capability, and Commercial & Economic Development. Here is an update on the outcomes to date under each pou.

There are also a number of other goals underway in the Annual Plan which are not yet complete, or will build on some of the work mentioned here, so we have provided an update on progress towards achieving those goals.

9 SUMMARY

CULTURE & IDENTITY

Communications Strategy and Plan Developed and Implemented

Charter Review completed and changes passed at Special General Meeting

GOAL	UPDATE & NEXT STEPS
Develop a relationship agreement with Urenui Pa Trustees	Several meetings held and a closer relationship developed. An MOU was not thought necessary, so discussions on the nature of the relationship are ongoing

INFRASTRUCTURE & CAPABILITY

New investment entity Te Pou Herenga Pakihi Limited Partnership established and managing investment assets

Iwi Members register updated during year to allow capture of more information and better reporting

Investment strategy reviewed and new Investment Governance Policy agreed on by Ngā Kaitiaki between TRoNM and Te Pou Herenga Pakihi Limited Partnership

GOAL	UPDATE & NEXT STEPS
Development of database of iwi indicators to inform planning and strategy (Data Project)	GIS format to be used for reporting, software and hardware in place, database expected to be in place by end of March 2018 to inform upcoming strategic planning process

COMMERCIAL & ECONOMIC DEVELOPMENT

Involvement in the development of the Venture Taranaki Regional Economic Development Strategy for Taranaki and workstreams

GOAL	UPDATE & NEXT STEPS
Maunga and Taranaki Maori Trust Board Negotiations	Work is underway towards developing options for approval by iwi in settling both claims and also developing the future direction and structure for both
Develop projects that assist our commercial and economic development with DoC and MBIE	2018 will likely involve collaboration with MBIE in utilisation of our whenua for housing in conjunction with others

ANNUAL PLAN 2018

As in previous years, further goals will be added to work underway after a Ngā Kaitiaki planning day to be held in early 2018. The resulting plan will be communicated to all iwi members.

Likely areas of continued focus are set out above, as well as a new focus on utilising the two residential sections we own in Urenui, including both commercial options and their suitability for papakainga housing.

We are also having preliminary discussions on how we could collaborate in providing housing for Te Atiawa nui tonu in North Taranaki.

SUMMARY 10

REGIONAL KAUPAPA



MAUNGA NEGOTIATIONS

Under the umbrella of Ngā Iwi o Taranaki, the eight iwi of Taranaki have come together to progress the treaty settlement in relation to our tupuna maunga, with the Crown. Since the signing of the Terms of Agreement in March this year, the negotiation team comprising our Chair, Jamie Tuuta, Te Pahunga (Marty) Davis, Liana Poutu, Haimona Maruera, Hemi Sundgren, and Daisy Noble have been in discussions with the Crown regarding settlement redress and what this might look like.

With the general election and change of government, the team has experienced some delays in progressing talks however they're still aiming to reach a high level agreement before the Christmas break.

Ngāti Mutunga have held two hui-a-iwi during the year especially related to the settlement and what aspirations Ngāti Mutunga uri have for the Maunga.



PROJECT MOUNGA

Project Mounga is a "landscape-scale ecological restoration project over an area that includes the 34,000 ha of national park encompassing Taranaki, Pouakai and Kaitake and extending 3km to the protected Ngā Motu/Sugarloaf Islands."

The project is aimed at enhancing the mauri of our Mounga over a 20 year period and beyond. It's a collaborative effort between the Department of Conservation (DOC), Taranaki iwi Chairs Forum, the NEXT Foundation, and corporate sponsors.

"Innovative pest management will allow rare and vulnerable wildlife to flourish once again — bringing the birdsong back to the Mounga."

We're pleased to see the huge amount of success the project has had so far as well as the high level of engagement the project team has had with iwi. It's great to see life return to our tupuna Mounga.

TARANAKI MĀORI TRUST BOARD

In last year's report we mentioned discussions were set to commence with the Crown on a compensation claim for the non-inflation proofing and indexation of the board's annuity payment. The board had commissioned a report from KPMG on the true value lost and the value of the annuity payment if it were inflation indexed.

Negotiations began in May 2017, with an offer being made by the Crown below the figure determined by KPMG, but negotiations were unable to be progressed further due to the election. The Trust Board is hopeful of concluding negotiations with the Crown by 30 June next year.

A further question to be considered is the future of the Trust Board, and after consulting with iwi and looking at all of the options they are looking to recommend to Ngā Iwi o Taranaki that the Board be dis-established and a new regional body formed. The purpose and structure of any new entity will be the subject of a number of hui before a final decision is made.

TE HUINGA TAUMATUA COMMITTEE AT NPDC

During the year New Plymouth District Council (NPDC) Mayor Neil Holdom established a joint iwi and council committee. Five councillors sit on the committee, and all five iwi within the rohe of NPDC have one of their elected trustees representing them on the committee.

The committee has co-chairs — one chosen by councillors, and one by elected iwi representatives - who chair alternate meetings.

Our representative on the committee is Colleen Tuuta.

TAPUAF ROA FCONOMIC DEVELOPMENT STRATEGY

The Taranaki Mayoral Forum initiated the development of a new regional development strategy which has been undertaken by the New Plymouth District Council on behalf of the four councils in the district, Ngā Iwi of Taranaki and central government.

For the first time this includes a Māori Economy work stream which has had input from all of Ngā Iwi of Taranaki, and assistance from KPMG in developing the inputs into a plan with actions and timeframes.

The Tapuae Roa strategy is available on our website, and the Māori Economy plan will also be available when it is finalised shortly.

LOOKING AHEAD TO 2018

As well as those iwi and regional kaupapa mentioned already, we will be undertaking a review of our Strategic Plan with an aim of setting a new plan for the next five years. The current plan commenced in 2013 and has been broadly achieved, so it important that we now turn our attention to the future.

This will involve consultation with iwi members on what is important to them to allow us to set goals that will reflect our collective aspirations.

REGIONAL KAUPAPA

NGĀTI MUTUNGA COMMUNITY DEVELOPMENT TRUST (TE WHIRINGA)

PUMAOMAO

"People understanding each other and working together"

Earlier this year in February we held a two day wānanga - Te Pumaomao, at Urenui Pā. The purpose of the wānanga was to "inform, inspire and raise awareness of kaupapa that will give whānau and iwi an insight into the various kaupapa that are facing tātou te iwi Māori today, and in the future."

Te Pumaomao deals with one of New Zealand's most important issues today 'People understanding each other and working together'. The wānanga looked at the racial misunderstandings, and turns them into strategies for building pathways forward. We're grateful for Takawai and Chris Murphy who facilitated the wānanga inspiring all our whanau who attended.



EDUCATIONAL GRANTS

This year we've distributed 25 education grants to students studying at tertiary level. We also made the decision to change the eligibility criteria so that students studying part-time can also apply. It's pleasing to be able to provide support to our whanau who are on their career pathways. It's also been great to hear how these grants have helped them - we've had an overwhelming amount of feedback from recipients who tell us how helpful the pūtea has been for them.

Here's an insight into how the grants have helped some of our whanau.

I work hard towards this goal every day with the future of my children in mind, but time with them is sacrificed. This assistance is going to go a long way for me and my whanau, and has most certainly relieved some financial pressure. I could even buy the few textbooks I was borrowing off fellow classmates to help with my studies. Lily Maxwell – Bachelor of Nursing

Thank you very much Ngāti Mutunga for awarding me the education grant. My goal is to finish my degree debt free, so this koha will help greatly to achieve this. Daniel Brooks – Bachelor of Business Studies

It is also very challenging having to live in Auckland while being in the hospitals full time, with study on top of this, and still find time to earn money to survive. So the education grant that I have received is such an enormous help. Nicole Loper - Bachelor of Medicine and Surgery

The grant from Ngāti Mutunga contributed to covering a large part of my travel costs over the course of the year, which took a large travel financial burden off my shoulders. **Kylie Hough – Bachelor of Nursing** A full list of the grant recipients and their area of study is on the next page.

APPLICANT NAME	COURSE/PROGRAMME
Thomson Matuku	Bachelor of Commerce
Maria Mason	Masters of Social Work
Caitlin Tangira	Bachelor of Social Sciences
Matthew Furze	Bachelor of Engineering with Honours
Drew Davey	Bachelor of Health Science
Taylor McDonald	Bachelor of Commerce
Destiny Hodges-Paul	Bachelor of Health Science - Foundation Year
Aimee Pomare	Postgraduate Certificate in Health Science
Ariana Osborne	Bachelor of Performing Arts
Mako Osborne	Bachelor of Commerce
Kylee Osborne	Poutuarongo Kawa Oranga
Callum Raumati	Bachelor of Physiotherapy
Teresa Foster	Postgraduate Diploma in Education
Lily Maxwell	Bachelor of Nursing
Autiti Gilsenan-Hikaka-Jones	Bachelor of Design
Daniel Russell	Certificate in Commercial Road Transport
Nicole Loper	Bachelor of Medicine & Surgery
Caleb Mitchell	Bachelor of Physical Education/ Bachelor of Arts
Edwardene Tanaki	Postgraduate Diploma in Bicultural Professional Supervision
Dion Hunt	Bachelor of Physical Education/Bachelor of Arts
Samantha Searle	Bachelor of Education
Kate Idiens	Bachelor of Medicine/Bachelor of Surgery
May Edmonds	Diploma in Applied Addictions Counselling
Shaun Loper	Bachelor of Business Studies
Daniel Brooks	Bachelor of Business Studies

TRAINING AND EMPLOYMENT GRANTS

This year we introduced a new category of grants targeting those who require training in their employment so they can progress in their workplace, or need extra training like a First Aid Certificate to make them more employable. Whilst we only had one applicant this year we hope that news spreads of this new grant so we can get more applications in the future and assist more uri.

PICNIC @ THE PĀ

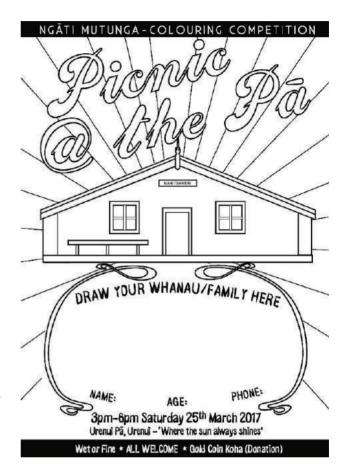
We hosted a successful event in March at Urenui Pā as whānau came together. We're always looking for ways to encourage whanau to come back to Urenui and connect with the wider iwi and fill the marae with fun, laughter and whakawhānaungatanga.

Despite the cooler weather, close to 100 people came along and participated in the different activities that catered for both young and old. There was line dancing, face painting, a colouring-in competition, live entertainment, and kai! We look forward to providing more opportunities in the New Year for whanau to come home and connect.

NFW IWI URUPA

Due to weather hold ups the development of the new urupa for use by the iwi has been slower than we had hoped. Work has now commenced on the driveway, and the laying of concrete paths for the first part of the urupa will take place early this summer.

Decisions still need to be made over who will administer the urupa (e.g. should it be an existing body, or should it have a new group of trustees appointed), and how will the Rūnanga office provide support.



Draft guidelines around the operation of the urupa and appointment of ngā kaitiaki are being developed and will help start the discussion on what iwi members want to see for the urupa and how it will operate.

LOOKING FORWARD TO 2018

We are looking forward to building on our wānanga programme next year, with the first one already confirmed. A Pumaomao wānanga facilitated by Takawai and Chris Murphy will take place in February with more details to follow in the New Year.

We also want to build on the momentum from our two wananga held at Urenui Pā around our iwi aspirations for Maunga Taranaki, so there will be further opportunities for those iwi members who do not live within the rohe to contribute their korero in 2018, as we work towards a settlement with the Crown and work out the details of what the future may look like for the health and wellbeing of our tupuna maunga.









TE POU HERENGA PAKIHI LIMITED PARTNERSHIP





INTRODUCTION AND ESTABLISHMENT

This is our first year of operation as a new entity, charged with overseeing existing and new investments on behalf of TRONM.

The decision to establish a separate investment entity was made last year in line with best practice to separate the governance function from the investment decision making function, as well as create value through the commercial skill of directors.

This has meant that Ngā Kaitiaki have been able to carry out their oversight role while allowing experienced directors to manage our investments within parameters approved by the Board.

More importantly, all post settlement iwi structures now include a separate commercial arm run by directors with business and commercial skillsets, which is particularly important as we look to invest in opportunities beyond traditional stocks and bonds and also to join in investments with other iwi.

The change also makes collaborative investments easier as they also utilise a limited partnership structure.

OUR INVESTMENTS

Our current investment portfolio structure has served us well over the last ten years, with good market returns being achieved for acceptable and manageable risk.

The investment environment is much different now, with some of these investment classes we relied on not now producing favourable returns (e.g. bonds), and many new types of investments becoming available which require both increased due diligence before entering into, and ongoing expertise to manage. A number of these investments are large, complex and involve a number of investment partners.

Our intention is to collaborate with other iwi who share our values and investment philosophy in order to take advantage of a wider range of investment opportunities than we have looked at in the past. Any new potential investments will be subject to robust due diligence and ongoing independent monitoring.

NEXT STEPS

Now that the policy work setting out the relationship between TRONM and the Limited Partnership is almost complete, Directors will be turning their attention to selecting investment providers as we have settled on a mix of 65% equities and 35% bonds as a starting ratio for the new portfolio.

Once the selection process has been undertaken according to performance, governance and cost criteria the investments will be transferred to the new entity and new providers as necessary.

The performance of the portfolios will continue to be independently monitored for investment governance and performance as in previous years.





MARUEHI FISHERIES LIMITED



THE FINANCIAL YEAR IN REVIEW

The net profit for this year at \$58,517 is up on last year's result by \$6,805 due to a drop in overall expenses.

Overall assets for Maruehi Fisheries have increased to \$1,202,583, an increase of \$58,517 as a dividend was not paid to TRONM during the year.

This year is the third year of the five year Ihu to mai deep sea fishing partnership with Sealord. The alliance has allowed smaller iwi to combine their fishing quota and obtain a share of the value add through the processing of the catch, allowing us to achieve a return higher than just the value of the ACE lease alone.

We also continue to actively work with smaller fishing companies in the lease of inshore annual catch entitlement (ACE) as well as larger joint ventures such as our relationship with Port Nicholson Fisheries.

DEEP SEA PATAKA

Ngāti Mutunga and twenty three other iwi based in the lower north island and top of the south island have been working on a proposal for a deep water Pataka in conjunction with Sealord, which will allow deep sea fish caught by Sealord to be stored in a customary fish Pataka by them.

The proposal will be notified publicly by the Ministry for Primary Industries (MPI) prior to Christmas, and all going well the proposal is expected to get the green light from MPI around March 2018.

This will mean that fish is available for tangihanga, AGM's and one other significant event each year for each member iwi.

KERMADECS SANCTUARY

Iwi members will recall that the unilateral announcement of the Kermadecs marine sanctuary by the previous government without consultation was opposed by Māori, and resulted in legal action being taken by the Māori owned fisheries trust Te Ohu Kaimoana against the Crown.

The iwi position on the proposed sanctuary was not one of opposition to the establishment of the sanctuary, which we support, but rather the refusal by the Crown to acknowledge the monetary cost of extinguishing Māori fisheries rights in the area as a result of the move.

Comments by the incoming government lead us to believe that there will now be meaningful engagement with Te Ohu Kaimoana on behalf of Māori on this kaupapa.

LOOKING AHEAD - REASONS FOR CAUTIOUS OPTIMISM

The change in government is also seen as positive for the fishing industry as a whole, with fisheries set to become a stand-alone business unit within MPI, and a possible move to a separate ministry to focus on fisheries later. The initial changes are intended to allow faster and more flexible responses to fisheries issues, and will also address the tendency for fisheries to get lost within the bigger ministry.

There are a number of underlying issues with the fisheries regime that have been unresolved for some years, and we welcome the opportunity to re-start dialogue on these issues that have been stalled in recent times.

Within the industry, there has been good engagement between Sealord and iwi over the last year, strengthening relationships around investment in the new Sealord fishing vessel mentioned in last year's annual report. This is bringing much needed capital investment into the deep water fishery sector to keep the industry developing and innovating.

In the inshore fishery, Port Nicholson Fisheries (PNF) which Maruehi Fisheries is a member of, continues to develop its crayfish export business, absorbing the lobster business of Aotearoa Fisheries Limited during the year, and PNF have just recently announced a deal to sell lobster on behalf of the largest Māori player in the lobster industry Ngāi Tahu Seafood.

After a down period, returns from paua are also up, and the market for other inshore species is generally solid.







THE FINANCIAL YEAR IN REVIEW

Revenue was down considerably this year at \$776,829 against last years \$1,178,343 result.

This was due to the effect of maturing bond investments which were earning returns of between 6-7%p.a. and their re-investment for short terms at around half that rate pending the re-allocation of the investment portfolio to the Limited Partnership.

Net assets increased by \$616,575 to \$10,245,006 with investment portfolios growing in value over the year, along with property values.

OUR PROPERTIES

This year we have undertaken renovations to the flat behind the Rūnanga office to address weather tightness issues and refresh the flat for the first time in over thirty years.

We also took the opportunity to refresh the exterior of the building at 4 Ngakoti Street purchased last year as it had been neglected for a long time prior to our purchase.

Demolition of the ex. Scout Hall at Yandle Park will take place over this summer and we will seek feedback on what should replace the building on the site.

SALE OF ASSETS TO LIMITED PARTNERSHIP

When a charitable entity is wound up, any assets held are required to be transferred at market value to another charitable entity, which in our case is Ngāti Mutunga Community Development Trust (CDT).

To allow our new investment entity to manage the investment assets (investment portfolios and properties) they have been sold as at 30 September 2017 to Te Pou Herenga Pakihi Limited Partnership. To pay CDT for the investment assets, Te Pou Herenga Pakihi has granted a loan for the value of the investments in favour of CDT, which it pays interest on at market value.

The income that CDT receives from Te Pou Herenga Pakihi pays for the activities of the trust, and the expenses in providing those services (e.g. educational grants, wananga, magazine and calendar).

WIND UP OF THE TRUST

The next financial year will see the final wind up of the trust. Once all of the assets have been transferred, the legal process of winding up the Trust will commence, which requires the approval of Charities Services.

This final step in the process normally takes around six months for Charities Services to process and approve our request to de-register the charity and wind up the trust.



